

Gregg Fusaro | Development Partner

As Development Partner, Mr. Fusaro directs the new project development process. He is responsible for all preconstruction activities including site evaluation and acquisition, development scope and vision, zoning and entitlement efforts, performance modeling, and debt and equity structures. He works closely with a variety of third party providers to frame a vision for each development opportunity, while constantly evaluating the risk/reward proposition for each potential opportunity.

Prior to joining Capital Investment Group, Mr. Fusaro was Director of Business Development for thirteen years for the housing subsidiary of the Miller Valentine Group, a Dayton, Ohio based developer of industrial, office and residential properties. In that capacity, Mr. Fusaro directed a group that developed 6,000 multifamily rental units, both market rate and tax credit. This assignment included managing the company's expansion into North Carolina and the development of several apartment properties in the region. He also served as Director of Military Housing for the company. In this capacity he directed the development and renovation of 1536 military housing units at Wright-Patterson Air Force Base in Dayton, Ohio.

Prior to joining the Miller-Valentine Group, Mr. Fusaro was an investment Specialist with CB Richard Ellis for twelve years. In this capacity, he sold apartment and other investment properties. Mr. Fusaro led the Cincinnati CB office in sales for several years and attained the CCIM designation while there. He worked both with high net worth individuals and institutional clients.

Education

BA Economics | Northwestern University

Certifications

Real Estate Sales & Broker | Licenses in KY/OH

Affiliations

Chair of the University of Cincinnati Real Estate Advisory Board